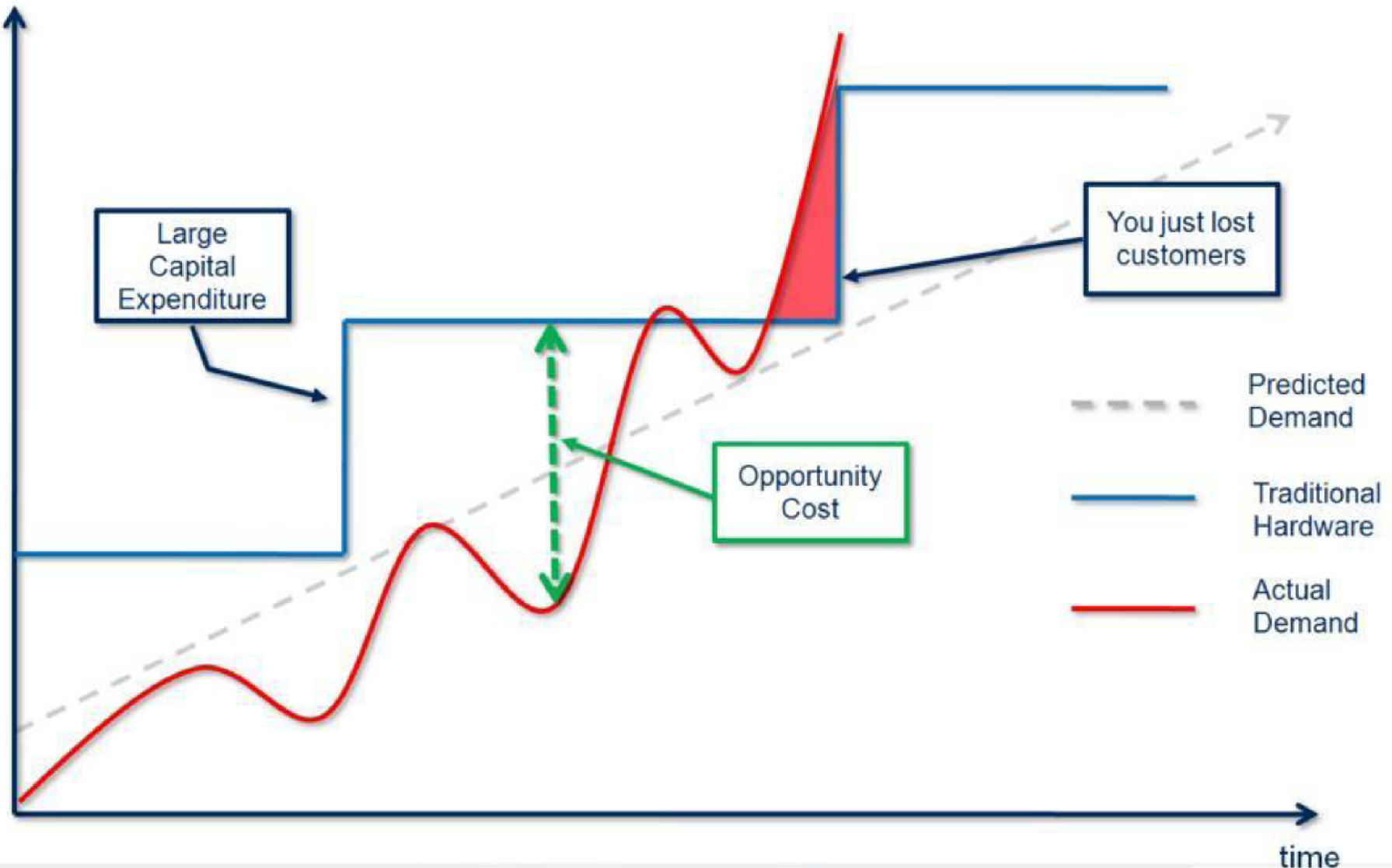


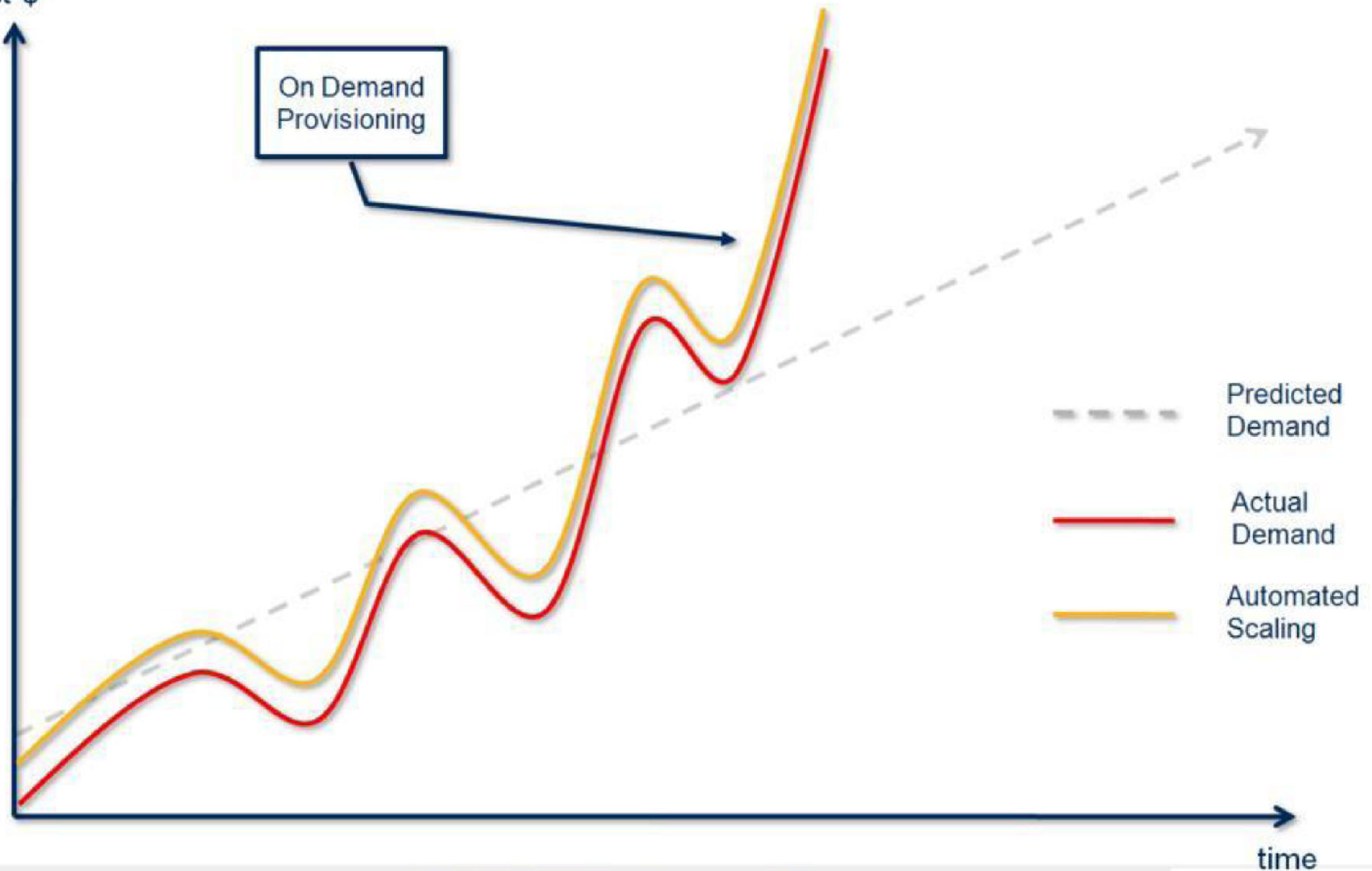
Classic IT Problem

Infrastructure
Cost \$



Solution: Managed Cloud

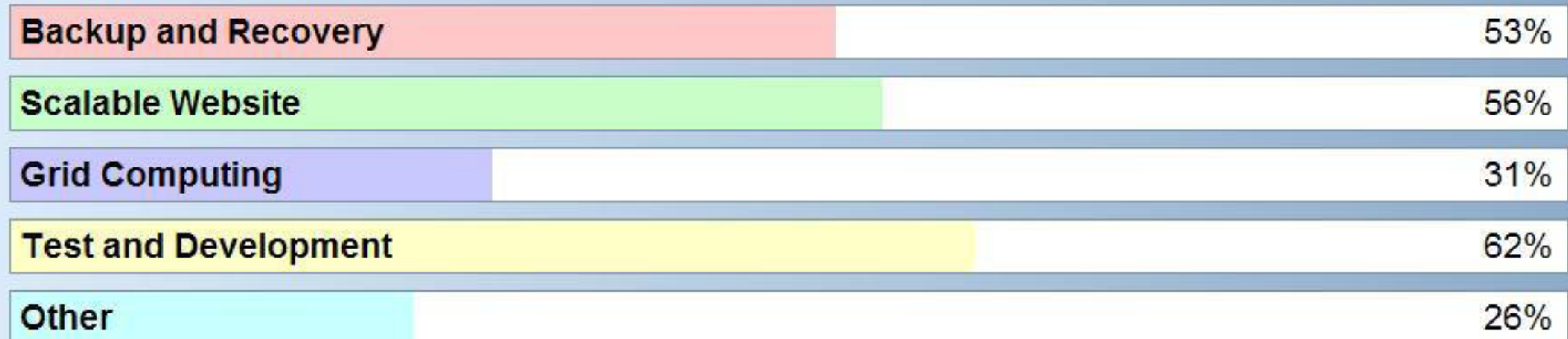
Infrastructure
Cost \$



QUICKPOLL

1. How are you planning to use the cloud?

Poll Results (multiple answers allowed):



QUICKPOLL

2. What are barriers to moving your data to the cloud?

Poll Results (multiple answers allowed):



QUICKPOLL

3. What are barriers to moving your apps to the cloud?

Poll Results (multiple answers allowed):

Lack of necessary security, SLA and/or regulatory compliance	43%
Not enough control of underlying infrastructure	36%
Locked in to a specific cloud provider	25%
Locked in to a specific development environment	23%
Other	41%